

QuickStart for Service Mapping

ServiceNow QuickStart implementations offer Customer the ability to quickly implement an initial discrete phase of ServiceNow applications. QuickStart implementations are pre-defined, modular implementation packages based on ServiceNow Process Best Practice and include preset configuration of the ServiceNow applications.

The QuickStart for Service Mapping includes discovering and modeling up to ten (10) business services using ServiceWatch and entering these discovered Configuration Items (CIs) into ServiceNow Configuration Management (CMDB). ServiceNow professional services consultants will work with Customer to implement this offering in a hosted environment as described below.

QuickStart Implementation Project Overview

The following is a list of project tasks completed during this QuickStart:

Project Task	Description
Pre-Kickoff and Planning	Meeting to establish prerequisites and planning to be completed before the implementation and business service modeling begins. Establish project schedule and task details.
Implementation Kickoff and Business Service Modeling Preparation Workshop	Project kickoff and preparation workshop in support and configuration of ServiceWatch, installation of collectors, discovery and modeling of ten (10) supported business services in Customer's environment.
ServiceNow CMDB Integration and CI Reconciliation	Integrate ServiceWatch to the CMDB. Populate discovered CIs and their relationships with each other. Reconcile existing CIs with discovered CIs.
Dashboard Configuration	Configuration of ServiceWatch dashboard to provide a single view into business services.

Service Mapping Configuration

As part of this project, ServiceNow will discover and model ten (10) business services. The business services models that will be discovered and generated as a part of this QuickStart will include the following:

- Application components of the business service and their relationships between those components
- Servers upon which the discovered application components run
- Network infrastructure that supports the business services, including layer 2 connectivity between each application component of the business service



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- Virtualization layer and components that support the business service components
- Other topological constructs such as server farms and operating system clusters

QuickStart Project Roadmap and Deliverables

Pre-Kickoff and Planning

ServiceNow will conduct a pre-kickoff project meeting to discuss the QuickStart prerequisites (see below). Additional planning meetings may be scheduled to ensure that the prerequisites are met before the implementation can begin. The result of these planning meetings will be a project plan including:

- 1. All project tasks, task ownership and dependencies
- 2. Project schedule
- 3. Detailed deployment plan including the number of required ServiceWatch collector servers, placement of ServiceWatch collector servers and network and security considerations

Implementation Kickoff and Business Service Modeling Preparation Workshop

As part of Customer's purchased use of ServiceWatch, separate from this service offering, ServiceNow will provision a ServiceWatch instance in a hosted environment. ServiceNow will conduct a virtual meeting session (using WebEx or compatible conferencing software) to assist Customer in installing the ServiceWatch collector software and to validate credentials. The goal of this session is to verify that all required QuickStart prerequisites have been met by Customer.

During the QuickStart, ServiceNow will use the ServiceWatch to model ten (10) supported business services. Supported business services must include only items listed in the "ServiceWatch – Supported Systems and Applications" guide available on the ServiceNow Wiki. Models will include the following details:

- Application components of the business service and relationships between them
- Servers upon which the above application components run
- Network infrastructure that supports the business services, including layer 2 connectivity between every two application components of the business service
- Virtualization layer and components that support the business service components
- Other topological constructs such as server farms and operating system clusters

CMDB Integration and CI Reconciliation

ServiceNow will integrate ServiceWatch with one (1) Customer-provided and previously implemented ServiceNow CMDB. For each business service modeled, ServiceWatch will populate CIs and their relationships with other CIs in the CMDB. Host and network CIs from ServiceWatch will be automatically reconciled with the equivalent existing CIs in the CMDB based on predefined rules. Reconciliation of discovered applications with application CIs residing within the CMDB will be done



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according to the out-of-the-box capabilities. ServiceNow Professional Services will demonstrate to Customer how to manage the CI reconciliation rules and CI type/attribute mapping in ServiceWatch.

Dashboard Configuration

ServiceNow will conduct a working session with Customer to configure the ServiceWatch dashboard to aggregate the reporting into a single view.

ServiceNow-Provided Resources

ServiceNow will provide the following resources for the project:

ServiceNow Resource	Responsibilities
Engagement Manager	Lead project planning, provide implementation expertise, follow the QuickStart deployment project plan, allocate appropriate resources from ServiceNow, and act as a single point of contact. Facilitate weekly status calls to track the target project progress.
Technical Consultant	Undertake the application configuration and integration and assist with knowledge transfer to Customer.

Required Customer Resources

Customer will provide the following resources and make them available throughout the duration the project (note that multiple responsibilities may be filled by the same Customer personnel):

Customer Resource	Responsibilities
Project Manager	Responsible for the project and meet regularly with the ServiceNow Engagement Manager to review progress and resolve issues.
CMDB Administrator	Resource with technical expertise to establish integration with CMDB.
Business Service Owner(s)	Subject matter expert(s) responsible for the correct and complete definition of the business services and underlying technical architecture to be modeled in ServiceWatch.
Security Team Member	Security team member capable of making decisions regarding necessary credentials and permissions to allow ServiceWatch to operate

QuickStart Prerequisites

Customer must meet all requirements listed in **Exhibit – ServiceWatch Customer Prerequisites and Credentials** at the end of this document, and the following:



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Business Services

Modeled business services must comprise of systems and applications supported by ServiceWatch as listed in the "ServiceWatch - Supported Systems and Applications" guide available on the ServiceNow Wiki.

ServiceWatch Collector Server Requirements

This QuickStart will support the installation of up to three (3) ServiceWatch collector servers.

Per-Service Data Gathering

Customer must complete one (1) **ServiceWatch Business Service Data Gathering Template** per business service to be modeled during the QuickStart prior to the start of this QuickStart implementation.

Technical Definitions

Please refer to the ServiceNow Wiki for technical definitions for the ServiceNow applications and platform at http://wiki.service-now.com.

Packaged Service Terms and Conditions

Based on the scope of services and assumptions set forth above, the services herein shall be performed on a fixed price basis plus expenses stated on the ordering document. Customer agrees to pay the total fee amount on the ordering document regardless of the total number of effort days ServiceNow takes to complete the project. ServiceNow will provide the services as described herein limited to those ordered on the ordering document: (i) if Customer is purchasing directly from ServiceNow, on the terms and conditions in the Order Master Ordering Agreement incorporated bγ reference the http://www.servicenow.com/schedules.do; or (ii) if Customer is purchasing from a ServiceNow authorized reseller ("Reseller"), on the terms and conditions in the use authorization as issued by ServiceNow and the Subscription Service Agreement incorporated by reference herein from http://www.servicenow.com/ schedules.do. ALL ORDERS ARE NON-CANCELLABLE, NON-REFUNDABLE, AND NOT SUBJECT TO ACCEPTANCE. ALL SERVICES WHEN ORDERED AND ACCEPTED BY SERVICENOW MUST BE CONSUMED WITHIN 12 MONTHS FROM THE EFFECTIVE DATE OF THE ORDERING DOCUMENT. ANY PURCHASED AND UNUSED SERVICES SHALL EXPIRE WITH NO FURTHER CREDIT OR REFUND AND SHALL HAVE NO VALUE THEREAFTER. SERVICES ARE NOT INCLUDED IN THIS OFFERING UNLESS SPECIFICALLY IDENTIFIED AS INCLUDED IN THIS DOCUMENT. Customer shall reimburse ServiceNow or Reseller for all authorized, reasonable and verifiable travel expenses incurred during the performance of the professional services, training and other services.

For scheduled service days that are canceled or rescheduled by Customer with fewer than ten (10) business days prior written notice to ServiceNow, Customer shall be charged and pay for (a) any travel expenses that cannot be canceled or refunded, and (b) the canceled/rescheduled service days if ServiceNow is not able to reassign the personnel to another project. For the purposes of this section, email to the ServiceNow personnel assigned to this project will be sufficient as written notice.



This exhibit describes the credentials and connectivity considerations needed for the discovery process of ServiceWatch. ServiceWatch performs business service discovery without the use of agents. Therefore, ServiceWatch needs credentials to access the components to be discovered. ServiceWatch is built out of two major components: 1) a ServiceWatch server; and 2) a set of collector servers. The collector servers are the components that perform business service discovery and communicate the results to the ServiceWatch server over HTTPS. This architecture enables ServiceWatch to discover business services that span security zones.

The following are the requirements for a successful ServiceWatch implementation.

Client Requirements

For launching the ServiceWatch UI, a browser with Flash Player 10.1 or higher is needed. Internet Explorer (8 or higher), Mozilla Firefox and Google Chrome Browsers are supported.

Collector Server Requirements

Hardware

A dedicated server (virtual or physical) with the following minimum characteristics:

- 1 CPU
- 2GB memory
- 20GB disk space

Software

Customer will provide the following software loaded on each data collector server:

- Windows 2008 R2 64 bit
- .Net framework version 3.5 SP1

Business Service System Operating System Credentials

For ServiceWatch discovery to work, the following business service system server credentials are needed:

- Windows servers: Access is done via WMI and an administrator user is required (either local admin or domain admin)
- UNIX servers: Access is done via SSH with either of the following credentials:
 - Non-root user & password and using the 'sudo' utility to run selected commands as root



- Non-root user & password + root password for running selected commands with 'su'
- Root user & password
- A certificate and optionally a passphrase may be used in addition or instead of a password for UNIX servers

Network Configuration

The collector(s) within Customer's network need to be able to initiate communication to ServiceNow's ServiceWatch network at address servicewatch.servicenow.com on port 443 (using HTTPS protocol).

Optionally, the collector may use a proxy to communicate with the host server (if such proxy exists) using either basic or NTLM authentication.

Network Device Credentials

Access to network devices (like load balancers or routers) is done via SNMP v1/v2c/v3 and a read- only community string is needed (or proper credentials for SNMPv3). The network devices should be configured to allow SNMP access from the ServiceWatch server, in case access lists are active.

Virtualization Credentials

- VMware: A user with read only permission is required for access to VMware vCenter
- Citrix Xen: A user with read only permission is required for access to Citrix XenCenter
- Solaris Zones: OS-level credentials (as defined above) are required for each global zone

AIX LPARs

In order to discover virtualization on AIX systems, we require the following credentials:

Access to HMC (Hardware Management Console)

A user that can login to the HMC and run the following commands:

- Issyscfg
- Ishmc

Access to VIOS (Virtual I/O Server)

A user that can login to the VIOS and run the following commands via sudo:

- /usr/ios/cli/ioscli Isdev
- /usr/ios/cli/ioscli lsmap
- Istcpip



Specific Application/Device-Level Credentials

The following applications and/or devices require additional credentials:

Application/Device	Additionally Required Credentials
F5 Load Balancer	In addition to SNMP access when using iRules, a read-only BigIP shell user is required to access the load balancer over SSH.
Cisco ACE	A read only user with a network monitor role is required to access the load balancer over SSH.
Microsoft SharePoint & SSRS (SQL Server Reporting Server)	A user that has permissions within SharePoint/SSRS to access the administration page is required.
Microsoft CRM	The operating system user must be an administrator within CRM.
Websphere MQ	An operating system user like mqm is required that can run commands like runmqsc or dspmq.
Microsoft SSIS (SQL Server Integration Server)	The user used by ServiceWatch should be an administrator of SSIS.
Microsoft Exchange	The user used by ServiceWatch should be an administrator of Exchange. For versions 2010 and above, an application-level user and password to the admin page are required.
Microsoft NLB (Network Load Balancing)	ServiceWatch requires a password for remote administration (which should be enabled).
Oracle RAC	The user used by ServiceWatch should be able to run the crs_stat command using sudo.
Tibco EMS	An application level user and password to Tibco EMS are required to be able to authenticate to command lines like tibemsadmin.
Websphere Data Power	Read-only user within Data Power that has access for all the domains and can run commands via SOAP required. Read-only community for access through SNMP required.
Citrix XenApp (version <= 4.5)	Permission to access XenApp from VBscript required
Citrix XenApp (version > 4.5)	Permission to access XenApp from PowerShell required

Storage Prerequisites

Network Appliance Filer Storage Array

A read-only user for login through HTTP to the NetApp Filer is required to read all configuration data (e.g., volumes, aggregates, network, HBAs, shares, etc.). The following specific capabilities are required:

- login-http-admin
- api-system-get-info
- api-disk-list-info



- api-lun-list-info
- api-aggr-list-info
- api-volume-list-info
- api-cifs-share-list-iter-start
- api-cifs-session-list-iter-start
- api-cifs-session-list-iter-next
- api-nfs-exportfs-list-rules
- api-fcp-adapter-initiators-list-info
- api-fcp-adapter-list-info
- api-lun-map-list-info
- api-cifs-share-list-iter-next

Read-only SNMP access to the NetApp Filer is also required.

EMC Symmetrix Product Line (Symmetrix/DMX/VMAX)

An installation of SYMCLI should be available on a server that is connected to all Symmetrix storage arrays.

The operating system user has to be able to execute the following SYMCLI commands:

- symcfg
- symdev
- symmaskdb
- symaccess

EMC Control Center (ECC)

Access to EMC ECC is accomplished by using queries to the ECC repository; therefore, a username and password to the ECC Oracle repository are needed.

Network Connectivity

Host to Collector Communication

Windows Host

The ServiceWatch collector is communicating with hosts using WMI (Windows Management Instrumentation) which runs on top of RPC. This means that the host may arbitrarily allocate ports in the range of 1024-65535.



If the collector is located across a firewall from the host, there are three options:

- 1. Open the firewall for ports 135, 1024-65535
- 2. Configure the server to make WMI work with fixed port (http://support.microsoft.com/kb/897571/)
- 3. Place an additional collector in the zone of the host

If option 1 or 2 is selected, the following additional ports should be opened in the firewall:

- Access to admin share (e.g. C\$) and TCP port 445 open (SMB over TCP port)
- HTTP access from the host to the collector. By default, access is on port 8585 (configurable).

Unix/Linux Host

SSH port (TCP port 22, configurable) should be open from collector to host.

Network Devices

SNMP port (UDP port 161 by default, configurable) should be open from collector to host.

Collector to Server Communication

Collector communicates with the server using HTTPS on port 8443. Port 8443 should be open for communication initiated by the collector. This port is configurable and can be changed.

Browser to Server Communication

UI communicated with the server using HTTPS. By default, we use port 8080 (configurable).

Server to Third-Party Systems

- VMware vCenter: ServiceWatch communicates with vCenter using HTTPS (port 443).
- Citrix XenCenter: ServiceWatch communicates with XenCenter using HTTP over port 80.

Sudo Configurations on Unix Systems

Linux

The following commands are used via sudo on Linux:

- cat
- Is
- netstat (when executed not as superuser the command does not return the process ID)



- dmidecode (getting serial number of a machine) optional
- gcore

Below is an example line in the sudoers file:

qauser ALL=/bin/netstat, /bin/cat , /bin/ls, /usr/sbin/dmidecode, /usr/bin/gcore

Additional commands are needed for storage discovery:

- dmidecode
- fdisk
- iscsi-ls
- lvs
- Ispci
- find /sys/class/scsi_host/ -name 'port_name' -print -exec cat {} \;
- find /sys/block/ -name device -exec ls -l {} \;

If a certain command exists in several places on the machine, ServiceWatch will use the following search path to find it. The sudoers file should be updated accordingly:

- /usr/local/sbin
- /usr/local/bin
- /sbin:/bin
- /usr/sbin
- /usr/bin

Solaris

The following commands are used via sudo on Solaris:

- cat
- chmod +x /tmp/nbltmp/inq) (only if storage is needed)
- gcore
- ifconfig (if not executed as super user, it doesn't bring the MAC addresses)
- ksh
- Is
- mdb (in global zone only)
- pwdx
- pargs
- /usr/ucb/ps



- zonecfg (in global zone only)
- Either of:
 - dtrace
 - Isof

Additional commands are needed for storage discovery:

- fcinfo
- isainfo (only if storage is needed)
- iscsiadm list only if iSCSI is being used
- vxdisk list only if Veritas Volume Manager is installed
- find /sys/class/scsi_host/ -name 'port_name' -print -exec cat {} \; only if Emulex HBA is used
- find /sys/block/ -name device -exec ls -l {} \; only if Emulex HBA is used

Below is an example line in the sudoers file:

qauser ALL=/usr/bin/mdb, /usr/bin/pwdx, /usr/bin/pargs, /sbin/ifconfig, /usr/bin/ls, /usr/bin/cat, /usr/bin/chmod +x /tmp/nbltmp/inq (for storage detection only), /usr/bin/gcore, /usr/bin/isainfo

Note: If relevant applications are running on Solaris local zone, same access rights should be provided on the corresponding global zone.

AIX

The following commands are used via sudo on AIX:

- cat
- gencore
- Is
- ps
- procwdx (get working directory of a process)
- rmsock (find process listening on a specific port)
- bootinfo (find the architecture of a server, i.e. 32/64 bit) optional

Below is an example line in the sudoers file:

qauser ALL=/bin/procwdx, /bin/cat , /bin/ls, /usr/sbin/rmsock, /usr/bin/ps, /usr/sbin/gencore



HP-UX

The following commands are used via sudo on HP-UX:

- cat
- Is
- Either of:
 - Pfiles
 - Isof